

Apex Group at a Glance

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### **Group Overview**



**Total Assets Serviced\*\*** 

(in bn \$)

\$800

Open-Ended \$1,185

Closed-Ended \$520

Depositary & Custody

\$260

ManCo

\$3.00 trn\*
Assets Serviced,
ranking in top 2 globally



12,000+\*
Employees



99%\*\*\*
Client Retention Rate

### **CLIENT SEGMENTS**

**ASSET**MANAGERS

FINANCIAL INSTITUTIONS

MULTINATIONALS & CORPORATES

**FAMILY** OFFICES



20 Years in Business

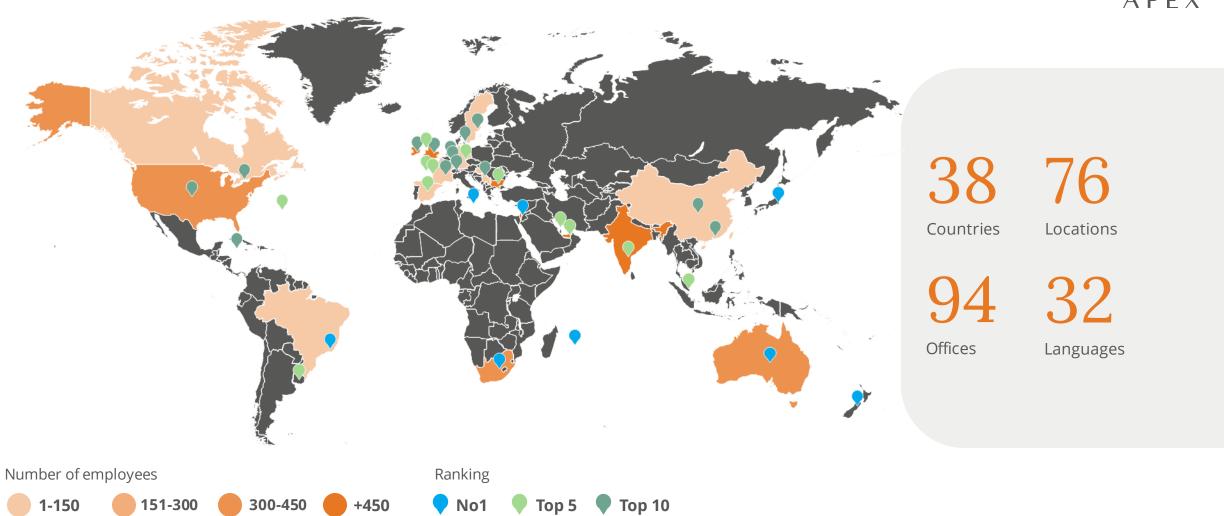
<sup>\*</sup>Subject to approval and closing of acquisitions

<sup>\*\*</sup>The graph doesn't include acquisitions pending close

<sup>\*\*\*</sup>Retention rate is based on clients who have migrated to other service providers in the last twelve months

### **Global Presence**





### Apex Asia-Pacific





1,800

**Employees** 

11 Offices With **\$420bn+** AuM For 950+
Reputable Clients

#### Locations:

- Hong Kong
- Singapore
- Beijing
- Shanghai
- Sydney
- Melbourne
- Brisbane
- Auckland
- Tokyo
- Mumbai
- Bengaluru
- Pune

First established in 2007, Apex APAC has grown to become a leading provider in the region.

With a diverse team of multilingual employees, our clients benefit from the support of a global business, with service delivered in their local language. Our single-source solution provides clients with a connected service model that enables them to benefit from any service they might need across the full value chain of the business, with just one partnership.

Our clients range from Hedge Funds, Private Equity & Debt Funds, Venture Capital, Real Estate, Infrastructure, Family Offices, Traditional Asset Managers, Institutional Asset Owners, Financial & Non-Financial Corporates.

### Apex Group's Evolution



### **Fund Administration** Middle Office Corporate Secretarial Directorships Fund Liquidation Hedge Funds



### Private Equity Funds

**ESG Services Aviation Services** SPV Services Process Agent Escrow Agent Paying Agent Trustee Services **Business Services** HR & Payroll Full Depositary

SMEs Private Clients Family Office Capital Markets **US Private Equity** 

Tax, Accounting, Payroll, Corporate Services (ADGM) Compliance Solutions Tax, Accounting, CoSec Digital Banking Trust & Corporate

Services Accounting, Company Secretarial & Payroll **Escrow Services** 

FundRock BRL Trust Investimentos Senasen (Profilir)

Sanne Group BEST Alternative Advisory Services ZAS Malta Context365 FundAdminChain

> FTS MMC Limited Maitland

**ALFI Partners** Pacific Fund Systems BACSIL (Bank of America Irish Depositary Business)\* Efficient Group (Pty) Ltd\*



















### 2023

Depo-Lite (UK) Treasury & FX Custody **Bank Accounts** Super ManCo 40Act Services US Private Equity ESG Reporting

Mutual Funds

FundRock Fund Administration Business of Banco Modal

**Pension Funds** 

Digital Cap Intro Platform Loan Agency Swiss ManCo

Wealth Managers

Digital Networking & Research Platform Tax Services (US) Digital Investor Onboarding

SandsPoint Capital Advisors Prometa Fund Support Services Inc. Invest Now / IIS Darwin Depositary Mainspring\*

### Corporate Social Responsibility & ESG



Sustainability is at the heart of our business.

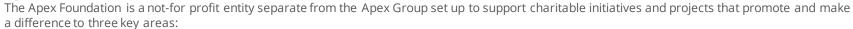
Through Group activities and by driving change at a local level, we are living out ESG values.

Our purpose is to drive positive change in the financial services space; across the Environment, Society and with good Governance ("ESG") to support a more sustainable, inclusive and responsible future for the industry.

Our focus: philanthropy, environment and climate change, women's empowerment, education and social mobility.

### Apex Fo

#### **Apex Foundation**





- 2. Women's empowerment and economic independence
- 3. Education and social mobility



#### **Charitable Partnerships**

Apex Foundation's inaugural Purpose Beyond Service Charity Gala in October 2022 raising an impressive £650,000 for CAMFED, WaterAid, Tusk Trust and the Blue Marine Foundation. We also made an additional donation to WaterAid as our employee-chosen charity of the year. Last year, in partnership with Eden Reforestation Projects, we planted 333,333 trees in total, for every new client contract signed and every five years of employee service. We will continue to do this each year and make a positive impact in Madagascar to help restore animal habitats, support communities out of poverty and to invest in a sustainable future for our planet by helping to mitigate climate change.



#### Providing our services to worthwhile causes

We pride ourselves on leading by example and have partnered with Greater Share, a philanthropic fund that will provide unrestricted funding to eight education focused NGOs. Not only are we providing our single-source solution on a pro-bono basis to Greater Share but we are also providing fund administration services to the American Cancer Society and will be donating 90% of our fees to the society



#### **Sports Sustainability Partnerships**

We have entered into two Sports Sustainability Partnerships. Over a three-year period, we will provide sustainability and environmental advisory services to Olympic gold-medal Bermudian athlete, Dame Flora Duffy, and the West Indies Men's Cricket Team. These partnerships, thought to be the first of their kind in the financial services industry, will help Flora and the Windies achieve their goals of becoming Net Zero athletes and becoming advocates of sustainability and climate change.



#### **Women's Accelerator Program**

This program was launched to accelerate the progress of high-performing female talent through the Apex group. The initiative is part of our diversity and inclusion program and is designed to drive equity for female progression and diversity at all levels within our Group.



#### Our journey to net zero

We have offset our entire lifetime of carbon emissions, believed to be the first company to do so in the financial services industry. Our emissions have been offset through domestic energy projects, ecosystem conservation and renewable energy systems. We will continually review and assess measures to reduce and offset future emissions.

### Single-Source Solution









| <b>Depositary</b><br>Services | <b>Treasury</b><br>Solutions      | Brokerage                      | <b>Digital</b><br><b>Banking</b><br>Platform |
|-------------------------------|-----------------------------------|--------------------------------|--|
| <b>Custody</b><br>Services    | <b>Liquidity</b><br>Monitoring    | <b>Paying</b><br>Agency        | <b>Fund</b><br>Distribution<br>Services      |
| <b>Banking</b><br>Solutions   | <b>Safekeeping</b><br>& Oversight | <b>Super ManCo</b><br>Services | <b>Cash</b><br>Management<br>& FX Services   |



| <b>Corporate</b> | <b>Business</b>          |
|------------------|--------------------------|
| Services         | Services                 |
| <b>Capital</b>   | Family Offices &         |
| Markets          | Private Clients          |
|                  | acceleration<br>("BASE") |



### The Total Economic Impact™ Of Apex Group



# The benefits of our single-source solution

\$3.8m

average savings over three years

105%

return on investment

\$5.39m

of cost benefits

\$2.75m

net present value over the three-year period



### Resourcing To Meet Your Needs



# We are a people business

Our services are delivered by exceptional people who believe in our values

# We are unique in committing

- To support our clients with forward thinking approaches to resourcing
- Hiring in advance to build teams so that we are prepared when new client requirements and needs are identified

WE HAVE INTRODUCED
A NEW GLOBAL
MOBILITY INITIATIVE:



The programs will allow us to attract the best talent to our business and move them around the globe to service our clients

The first of many Jump programs launched in January 2022, focussing on moving talent to Luxembourg, Canada and Guernsey



Our Client Relationship Management Team's major responsibilities are to ensure that our clients love our service and that we are growing the value of our existing client portfolio. Working closely with Operations, the CRM Team focuses on client experience, client engagement and the profitable development of our customers.



Acting as the single point of contact



Focused on securing and growing relationships



Across all service lines



Being the face of Apex delivering excellence for our clients

Harmonized client experience

Enhanced focus of delivery team on delivery

Increased support to our clients

Responsive communication with client

More efficient problem solving

Smoother onboarding process



# Fund Solutions



# Service Delivery: Closed-end Funds



| Fund Administration<br>& Investor Services                      |   |                                      | Solutions                               | Middle Office Services  | ESG Services                    |                             |
|---|---|--------------------------------------|---|---|---------------------------------|-----------------------------|
| Preparation of Financial<br>Statement and full<br>audit support | Cayman MLRO<br>Services                                   |                                      | nshore<br>forms                         | Treasury<br>Services  | ESG Invest<br>Check<br>Services | Impact Positive<br>Solution |
| Capital Calls &<br>Distributions                                | FATCA & CRS<br>Reports                                    | Offshore<br>Fund Platforms           | New Zealand<br>Onshore<br>Fund Platform | Portfolio Reporting<br>Services & FOF<br>Look-Through Reporting | EU Taxonomy<br>Solution         | DEI Solution                |
| Fee Calculations &<br>Cash Management                           | GDPR<br>Compliance  | European Regulated<br>Fund Platforms |   | Risk<br>Reporting   | Carbon & (<br>Solu              | limate 1.5°<br>tions        |
| Monthly/Quarterly/<br>Semi-Annual Accounting                    |   |                                      | Periodic Tax<br>porting                 | Loan Administration<br>Services                                 |                                 | ESG Rating & g Services     |
| Bank Account<br>Opening & Operations                            | Investor AML, Statements<br>& Transfer Agency<br>Services |                                      | Veb Based<br>on Portals                 | Property Management<br>Administration Services                  |                                 |                             |

# Service Delivery: Open-end Funds



|  |                     |   | Regulatory Reporting & Compliance Services |                             | m Solutions Midd              |  | e Office Services                        | ESG Services |                                  |
|--|---------------------|---|--|-----------------------------|-------------------------------|--|--|--------------|----------------------------------|
| Investor AML<br>Screening & Transfer<br>Agency Services                  |                     | GDPR<br>Compliance  | US Onshore<br>Platforms                    |                             | Middle Office<br>Services     |  | Shadow<br>NAVs                           |              | GG Advisory Services             |
| Secure Web Based<br>Distribution Portals                                 |                     | Cayman MLRO<br>Support  | _  | ffshore<br>Platforms        | Fund Factsheet<br>Production  |  | Loan Administration<br>Service           |              | ESG Keystone                     |
| Bank Account<br>Opening, FX and<br>Cash Management                       | FAICA & CRS Reports |   |  | an Regulated<br>Platforms   | Collateral of Treasury mana   |  | Enhanced Daily<br>P&L and Risk Reporting | EU           | Taxonomy Solution                |
| Reconcile and<br>process of subscriptior<br>redemptions and<br>transfers | าร,                 | Form PF,<br>Form CPO-PQR<br>Reporting                           |  | & Periodic Tax<br>Reporting | Annex IV<br>Reporting         |  | ETF Middle<br>Office                     | Ca           | rbon & Climate 1.5˚<br>Solutions |
| US 40 Act Fund<br>Servicing  |                     | Preparation of<br>Financial Statement<br>and full audit Support | Maintain full<br>investor register         |                             | Daily/Weekly/ I<br>Fund Accou |  |  |              | DEI Solution                     |

### Closed-end Fund Services



#### **Transfer Agency**

- Capital calls and distributions
- AMI
- Subscription processing
- Maintain investor register and contact information
- Distribute fund manager communications to investors
- Distribute annual tax K-1's to Investors
- Tailored investor reporting

#### **AIFM & ManCo Services**

- Portfolio management
- Risk management
- Fund structuring & legal support
- Reporting services
- Marketing and distribution

### **Accounting**

- Best of breed general ledgers, financial and investor reporting
- High degree of automation
- · Platforms integrated with banking
- Review fund offering docs and waterfall calculations
- Multiple layer valuation Investor, Holding Vehicle, Portfolio Company

#### **Corporate Solutions**

- SPV Administration Services
- Maintaining all statutory registers and corporate records
- Certification of banking resolutions and constitutional documents
- Preparing all necessary papers for meetings of the directors and/or general meetings
- Submission of notices & filings to the relevant stock exchanges
- Other Corporate Secretary functions
- Business Services

### **Partnership Accounting**

- · Fund and partnership accounting
- · Management and financial reporting
- GAAP & IFRS financial statements
- SPV accounting
- Waterfall calculations and carry administration
- Audit coordination

### **Depositary & Banking Services**

- Depositary Services: Asset safekeeping, Daily cash flow monitoring, Portfolio monitoring
- Strict liability for financial instruments and Global Custody
- Luxembourg, Ireland, UK and Malta
- Digital Banking: Account Opening & System
- Cash management
- FX services, including cross-border payments

### **Analytics & Reporting**

- Performance reporting (IRR, PICC,TVPI and DPI KPIs)
- Attribution and exposure reporting
- Compliance monitoring and reporting
- Regulatory reporting
- Dynamic online reporting for investors and clients
- Form PF / Annex IV reporting

### **Loan Servicing**

- Best in class application: Solvas
- Secondary market Bank Loan Administration
- Tracking and maintenance of all loan data
- Global Provider across all major issuance, multi-currency and multi-issuer details
- Loan Agency Capabilities

MARKET LEADING
TECHNOLOGY PLATFORMS











### Open-end Fund Services



### **Transfer Agency**

- Subscription and redemption processing
- Assistance to clients in complying with local fund legislation through anti money laundering checks
- Automated share class allocations.
- Automated performance fee and equalization allocations
- Investor communication, customized investor reporting

#### **FX Hedging**

- Automated share class and portfolio hedging
- Transparent pricing using third-party observable fixings
- Pre-agreed spreads that stay fixed regardless of market conditions and liquidity
- Extensive valuations and reporting.
- Elimination of execution risk for the client

#### **Accounting and Valuations**

- Fund and partnership accounting
- Management and financial reporting
- · Daily trade capture and processing
- Daily three way automated trade, cash and position reconciliation
- Daily, weekly or monthly NAV calculations
- Independent multi-asset class valuation
- Audit coordination

### **Flexible Reporting**

- Online investment manager access to all fund information on a single, app-based portal
- Online investor access to key investor and fund information
- Compliance monitoring/reporting.
- Ease of customized reporting which is highly configurable
- Flexibility on reporting delivery (FTP, sFTP, email, web portal)

### **Banking**

- Cash management
- Digital banking
- FX Services, including cross-border payments
- Expense administration/payment

### **Regulatory Reporting**

- Form PF
- Form CPO-PQR
- AIFMD Annex IV reporting
- Data consolidation, aggregation and calculation
- Online tool through an app-based portal for data validation and electronic filing to regulators

### **Enhanced Middle Office/ Collateral Management**

- Investment accounting: trade capture, reconciliations, corporate actions, income, expenses, pricing & valuation
- NAV calculation: up to daily NAV reporting; Performance & Management fee calculations
- Operational services: confirmation /affirmation, settlement, collateral management, and enhanced reporting

### **AIFMD/UCITS Depositary**

- Asset safekeeping
- Daily cashflow monitoring
- · Portfolio monitoring.
- Strict liability for financial instruments
- Jurisdictions include Luxembourg and Ireland







### Middle Office Services

### **Seamless Trade Support**

Our local teams concentrate on completing efficient post trade support, in turn empowering your internal team to focus on decision making.

### **Daily Processing Services Include:**

- Static data management
- Corporate action monitoring and application
- Credit event monitoring and application
- Updating Standard Settlement instructions

### **Enhanced Middle Office Support Includes:**

- EOD reporting suite with full risk and performance reporting including attribution and contribution analysis
- Intraday reporting: Same EOD reporting suite available at multiple times in the day
- Real time reporting
- Performance contribution and attribution reporting



### **ESG** Ratings & Advisory



Our ESG Ratings and Advisory was established to satisfy the urgent market requirement for a high quality, global, independent service to fulfil private sector ESG needs by scoring and rating companies based on quality ESG data, intelligence and insights.

| Product Casca                                      | nde   |  |
|--|---|--|
| ESG Health<br>Check                                | <ul><li>Quantitative overview</li><li>+ 36 easy-to-answer questions</li></ul>   | Quick and simple   |
| ESG Invest<br>Check                                | <ul> <li>For investment managers</li> <li>Align to key ESG regulations and<br/>leading standards in the financial<br/>sector</li> </ul>                             | Improve ESG investment policies and approaches based on best practice      |
| ESG Rating,<br>Reporting &<br>Benchmarking         | <ul> <li>Comprehensive data set (300+ individual data points)</li> <li>Quantitative scoring and reporting</li> </ul>  | ESG standards, sector peers, UN<br>SDGs and performance overtime           |
| Climate &<br>Carbon<br>Solutions 1.5°              | <ul> <li>Calculate Scope 1, Scope 2 and<br/>Scope 3 emissions footprint</li> <li>Benchmarking and target-setting</li> </ul>   | Emissions reduction and offsetting strategy and advisory                   |
| Sustainability-<br>Linked Loan<br>("SLL") Services | <ul> <li>Second party opinions on sustainability-linked lending</li> <li>Collection and independent assessment of borrower data to track KPI performance</li> </ul> | Performance reports for lender review and publication                      |
| ESG Keystone                                       | ESG compliance with regulations and adherence to standards  | Policy advice, regulatory guidance and drafting submissions                |
| ESG DaaS<br>Platform                               | ESG Data as a service ("DaaS")  | World's first verified ESG database and benchmarking index for the private |

| Impact Positive<br>Solution | <ul> <li>Identify material impacts</li> <li>Select tailored Key Performance<br/>Indicators to track impact data</li> </ul> | <ul> <li>Assess and report on impact performance</li> </ul>   |
|-----------------------------|--|---|
| EU Taxonomy<br>Solution     | <ul> <li>Independent identification of<br/>which economic activities meet<br/>EU Taxonomy eligibility criteria</li> </ul>  | <ul> <li>Data collection, review and<br/>reporting</li> <li>Target setting to increase EU<br/>Taxonomy alignment</li> </ul> |
| DEI Solution                | Simplified DEI reporting, with independent data verification   | <ul> <li>Data points aligned to key ESG<br/>frameworks, to simplify investor<br/>and regulator reporting</li> </ul>         |

| Additional Serv        | es   |         |
|------------------------|--|---------|
| Exclusion<br>Screening | <ul> <li>Filtering tool for controversial topics such as weapons, gambling,<br/>tobacco, palm oil and coal</li> </ul>  |         |
| Gap Analysis           | <ul> <li>Tailored advice on how to drive ESG performance, aligned to sector bes<br/>practice, leading ESG standards and UN Sustainable Development Goal</li> </ul>                           |         |
| Bureau Service         | <ul> <li>Let Apex undertake all administrative and logistical tasks throughout th<br/>ESG assessment cycle, with additional support for submitting to ESG<br/>focused memberships</li> </ul> | ne      |
| Risk Assessment        | Identify key ESG risks segmented by issue, incidents, impact, probability rating and mitigation  1   | y,<br>7 |

### Profilir Digital Marketing Platform



Our proprietary SaaS platform, Profilir, together with our interview service is specifically designed to make relationships between Asset Managers and Investors more efficient, meaningful and productive. Profilir allows you to share targeted multi-media content, research, build profile and engage directly with professional investors, high-net worth individuals, family offices, pensions fund, and wealth managers.

#### **Services Include:**

### **Profilir Digital Platform**

You can register on the platform by choosing the relevant account type and populate your profile with videos, podcasts, documents and interact with investors. Private Rooms are available for target content to specific people.

#### Pricing is as follows:

| GOLD   | \$925.00/month or \$11,100 annual + 10% discount |
|--------|--|
| SILVER | \$450.00/month or \$5,500 annual + 10% discount  |
| BRONZE | \$170.00/month or \$2,040 annual + 10% discount  |
| BASIC  | FREE   |

### **Additional Marketing Services**

**Interviews -** We produce video and podcast interviews enabling clients to clearly position their proposition in a more engaging and dynamic way. These interviews can also be used to position your company as a thought leader by sharing industry insights and analysis. All videos and podcasts can be posted on the Profilir platform for investors to watch and listen. The interviews can also be shared on external websites and social media channels. We encourage clients to develop an ongoing library of interviews on various topics overtime to keep investors engaged.

1 INTERVIEW/ MONTH \$2,700.00/month (30 minutes in length)

**Investor Group Webinars -** We facilitate and host webinars to provide a forum to connect managers with investors who have shown interest from reviewing information published on the Profilir platform. Live presentations can also be provided including a Q&A session.



### ILS (Insurance Linked Services)

Protection against catastrophes and other insurable risks.

### Fund Launch

Assistance with regulatory approvals and listing, liaison with professional service providers

# **Investor** relations

Tailored reporting to meet investor requirements, maintenance of registers, assistance with tax reporting

# Corporate services

Provision of registered office, secretary and directors, statutory filings

# **Insurance Fund Accounting**

Maintenance of all books and records, valuation advice, control of bank accounts, financial statement preparation and audit liaison





Financial Solutions

# Service Delivery: Financial Solutions



| Banking  |                                    | Depositary                           | Cus                                      | tody                      | Super ManCo                   |                                   | ESG                                   |  |
|--|------------------------------------|--------------------------------------|--|---------------------------|-------------------------------|-----------------------------------|---------------------------------------|--|
| Cash Accounts<br>/ Treasury<br>Solutions       | Liquidity<br>Monitoring            | UCITS &<br>AIFMD<br>Compliant        | Settlements                              | Safekeeping               | Portfolio<br>Management       | Luxembourg<br>AIFM/UCITS<br>ManCo | Rating, Reporting &<br>Benchmarking   |  |
| Fund of Funds<br>Financing                     | FX Services                        | Cash flow<br>Monitoring              | Cash<br>Management<br>& FX               | Transaction<br>Processing | Valuation<br>Services         | Risk<br>Management<br>& Reporting | ESG Advisory<br>Services              |  |
| Cash<br>Management<br>/ Liquidity<br>Solutions | Brokerage                          | Maintenance<br>of Asset<br>Registers | Income<br>Collection/<br>Assured Income  | Tax<br>Services           | Fund Structuring<br>& Support | Regulatory<br>Reporting           | Climate & Carbon<br>1.5° Solutions    |  |
| Financing<br>Solutions /<br>Credit Facilities  | Digital<br>Banking &<br>Onboarding | Trustee<br>Services                  | Securities<br>Lending                    | Corporate<br>Actions      | Proxy<br>Services             | Securitization                    | Oversight of<br>Delegated<br>Services |  |
| Target<br>Balancing                            | Paying<br>Agency                   | Paperless KYC                        | Verification<br>of Documents<br>& Assets | Oversight                 | Safekeeping                   | Fund Distribution                 |                                       |  |

### **Banking & Depositary Services**





The European Depositary
Bank uniquely positions us
as an agile, independent
provider with the ability to
service clients across all
aspects of operations.

We aim to deliver powerful solutions while maintaining our agility as an independent provider free from institutional influences.



### **Banking Services**

- Digital banking & bank accounts
- Brokerage equity, bonds, funds, certificates, derivatives, foreign exchange
- FX Services spot and forward
- Cash management
- Financing Solutions, including bridge financing, FOF Financing and short term overdrafts
- Institutional accounts and provision of bank accounts for SPVs for global asset managers
- Cayman trust custody solutions
- Treasury Cash accounts, Target balancing



### **Depositary Services**

- Safekeeping and verification of documentation and assets
- Oversight of fund service providers and fund valuation
- Maintenance of comprehensive asset registers
- Operational oversight: timely settlement and ensuring compliance with fund documents and applicable laws and regulations
- Cash monitoring and document tracking

### **Depositary Services**



# Pursuant to the UCITS V and Alternative Investment Fund Directive, we perform three main functions for clients, through the European Depositary Bank (EDB):



# Safe keeping

Financial instruments which can be held in custody, including listed securities and all financial instruments that can be physically delivered to the depositary. AIFMD Compliant traditional hedge funds, UCITS, etc. require depositary and custody.

For other assets, perform verification of ownership and maintains a record of that ownership. (e.g. traditional buyout PE).



# Cash flow monitoring

Daily cash flow monitoring to ensure the receipt of subscriptions, and that all cash of the AIF has been booked in the appropriate accounts.

Investigation of any significant or inconsistent cash movements.

Ensure all bank accounts are held in the name of the fund.



### **Oversight**

Monitoring key activities of the AIF and its service providers in compliance with our oversight duties under AIFMD.

Items include AIF share/unit dealing, NAV calculation, receipt of transaction proceeds, application of AIF income, and investment restrictions and leverage monitoring.

- Depositary is a requirement for alternative investment funds (AIFs) marketing in Europe under AIFMD, and for UCITS
- The only difference between "Full" Depo and Depo "Lite" is that strict liability does not apply
- For liquid assets, the depositary's "Safekeeping" function requires a custody solution. Our partnership with Citi provides a best-in-class custody solution to support this requirement
- Our Depositary team is well-versed in a range of strategies and work with our clients to ensure we add value by enabling the investment process
- We currently offer Depositary Services from locations in Luxembourg, Ireland, UK and Malta

### **Depositary Services**



All alternative investment funds (AIFs) marketing in Europe under AIFMD are required to appoint a depositary

The only difference between "Full" Depositary and Depo-Lite is that strict liability does not apply

For liquid assets, the depositary's "Safekeeping" function requires a custody solution.
Our partnership with Citi delivers a superior global custody solution to support this requirement

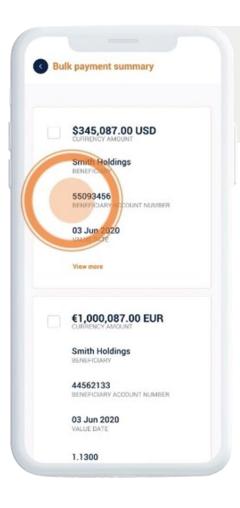
Our depositary team are experts in a range of strategies and work with clients tailoring service to support and enable the investment process

We deliver depositary services in Luxembourg, Ireland, the UK and Malta

|                    |                 | AIF MARKETEI   | O IN THE EU? |                          |                                 |                                 |
|--------------------|-----------------|--|--------------|--------------------------|---------------------------------|---------------------------------|
| Type of<br>Manager | Type<br>of Fund | Under Private Under Placement Marketing Exemption Passport |              | Depositary<br>Required?  | Depositary<br>Lite<br>Required? | AIFMD<br>Reporting<br>Required? |
| EU AIFM            | EU AIF          |  | $\bigcirc$   | $\bigcirc$               |                                 | $\bigcirc$                      |
| EU AIFM            | Non-EU AIF      | $\bigcirc$   |              |                          | $\bigcirc$                      | $\bigcirc$                      |
| EU AIFM            | Non-EU AIF      | Funds not<br>in the  |              | AIFMD De<br>Provisions o |                                 | $\bigcirc$                      |
| Non EU AIFM        | EU AIF          | $\bigcirc$   |              | $\bigcirc$               |                                 | $\bigcirc$                      |
| Non EU AIFM        | Non-EU AIF      | $\bigcirc$   |              |                          | $\bigcirc$                      | $\bigcirc$                      |
| Non EU AIFM        | Non-EU AIF      | Funds not<br>in the  |              | AIFMD F                  | Provisions do n                 | ot apply                        |

### **Digital Banking Solution**





Our pioneering digital banking platform for Asset Managers and Corporates is simple, fast and flexible

### At your fingertips:

- Bank account opening within 5 days of receiving the relevant documents
- Desktop and mobile access 24/7
- Multifactor authentication to enhance security
- Multi-level payment approvals to enhance control
- Flexible single / bulk payment capabilities
- Global multi-currency payments and FX
- Fully integrated digital reporting and statements
- Automated money market fund sweeps in three core currencies

Quick and easy onboarding procedure

Open your bank account within 5 days. (including KYC checks, upon receipt of all complete documentation)

Account visibility and transparency visibility

Consolidate your accounts in to one, easily accessible dashboard. Tailor your notifications; and transaction overview to gain instant visibility of any actions required

Tailored approval process

Tailor payment approval levels to your needs and set custom limits for your team

Flexible payments

Execute payments in multiple currencies as single or bulk payments using your preferred payment scheme. In portal screening of data uploads enables review of errors

Multicurrency

Enjoy flexible multi-currency cash bank account with the ability to hold interest on 18 currencies and make payments in 34 currencies. Hold cash balances in all major currencies and Spot FX trades between balances **Global Custody Services** 

In partnership with citi

We have partnered with Citi to deliver a global custody solution to our client base.

Our enhanced custody solution covers 104 markets globally and is designed to improve our clients' experience through a superior custody model delivering low latency, accuracy, risk mitigation and market intimacy whilst driving internal efficiencies and flexibility.

Safekeeping

Transaction Processing and Settlements

Income Collection

Corporate Actions

Tax Services

Proxy Services

Cash Management and FX

Online Reporting Platform

Securities Lending

Financial Solution



### FX Solutions With **MONEX**



### **Service features across Monex**

Execute OTC vanilla FX products; spot & deliverable forwards – including same day settlement and online

Cross-border payment services, including third party payments

Suite of regulated FX products including: non-deliverable forwards, swaps, and options

Access to a dedicated FX dealer and market commentary from leading industry analysts

Hedge currency risk without initial / variation margin – subject to circumstances

Execution-only or advisory service

Contract lengths on G10 currency pairs and EM currency pairs of up to 5 years

Specialists in multiple jurisdictions including front, middle and back-office teams

Trade via phone, email, Bloomberg chat or online platform

FX Desk to support the private private equity sector and remove associated risks

### **About Monex**

Founded in 1985, the Monex group is a global financial services provider

The group is publically listed and an investment grade institution (BMV: MONEXB). In 2020, Monex managed US\$247 bn deliverable FX trades and US\$7.6 bn worth of assets. The group, through its subsidiaries, offers financial services in key financial centres worldwide throughout North America, UK, Europe and Asia and employs over 2,500 people globally

### ManCo Services



We can streamline your operations in a cost-effective way by offering third party ManCo services through FundRock, our fully authorized Super ManCo with a local presence in all major markets.

This enables us to offer a global solution across jurisdictions and services.

We provide managers fully comprehensive, independent and cost-effective Management Company, AIFM and ACD solutions, enabling you to focus undistracted on your core business.

Our core solutions are complemented by a variety of additional services.

All services can be personalised according to your organisation's needs, from a complete one-stop shop to individual standalone services:

- Global distribution support
- Portfolio management services for Real Assets
- KIID / PRIIPS offering
- Regulatory reporting (Solvency II, AIFMD)
- UCITS and AIF directors
- Corporate secretary solutions
- MLRO

- Designated persons (IRE)
- Dividend withholding tax claim service
- Established risk management process
- Investment objective rule implementation
- Counterparty risk services
- Asset eligibility risk monitoring
- Market risk services
- Liquidity risk services

### **Services**

Management Company
/ AIFM / ACD Services:

- Risk management
- Oversight
- Portfolio management & valuation
- Legal & compliance services
- Fund structuring and setup

FundRock's client base are established blue-chip companies and leaders in their domestic market. This is important to us and increasingly to asset managers and investors, as it means there is low contagion risk to their brand and investments. We currently manage €222,3 of assets in over 1,200 separate sub-funds encompassing all strategy and asset types; overseeing over 360 managers (as of November 30, 2022).

# ManCo: Our Global Reach >500 **Dedicated Employees Across**

15 Countries



FUNDROCK

Brasil
Guernsey
France
Ireland
Japan
Luxembourg
New Zealand
Singapore
South Africa
Sweden
UAE
UK

#### FundRock Distribution Locations

Germany Italy (coming soon) Luxembourg Netherlands Switzerland

#### Authorisation to provide services

Austria Belgium Denmark Finland Germany Italy Netherlands Norway Portugal Spain

### Fund Distribution Services



We provide distribution services through our subsidiary **FundRock Distribution S.A.**, authorised by the Luxembourg authority CSSF to act as investment adviser and distributor of shares/units of funds. Under this MiFID license, we are able to act as global distributor / sub-distributor of the funds managed by our affiliates. We leverage our free provision of services (passport) through the European Union to offer a long term and stable solution to our clients.

### We offer a 3-tiered service, providing a more flexible and economical go to market solution:

### 01 | Access to Fund Platforms

We streamline access to fund platforms and help you to meet regulatory requirements and reduce legal fees by:

- Entering into new and repapering existing legal agreements with key European distribution platforms
- Coordinating between the platform and investment manager client
- Handling all data requirements



### 02 | Fund Distribution Support

We provide regulatory oversight to client's sales and/or relationship management resources which allows non EU27 based managers to market into the EU in a fast and flexible manner without needing to set up a physical presence.

Our CSSF regulated subsidiary provides a robust platform through which our clients can establish or maintain their long term relationships with professional European investors.



### 03 | Direct Representation

We provide a complete distribution solution for managers with limited European sales presence including:

Provision of experienced sales teams

- Coverage of all European markets, or option to select those required
- Ability to incorporate existing sub-distributor network
- A strong oversight and governance model



Corporate Solutions

# Service Delivery: Corporate Solutions



| Capital Markets                             |   | Corporat                          | e Services                               | Family Office                                | & Private Client                                 | Business<br>Services                                  | ESG<br>Services                                    |
|---|---|-----------------------------------|--|--|--|---|--|
| Aviation<br>Services                        | Principal Paying<br>Agent/Issuing &<br>Paying Agent | Manager of<br>Managed<br>Entities | Director<br>& Trustee<br>Services        | Managed Trust<br>Company<br>Services         | Family Office<br>Governance<br>Charter           | Tax & VAT<br>Services                                 | Rating, Reporting &<br>Benchmarking                |
| Note &<br>Security<br>Trustee               | Cash Management                                     | Regulatory<br>Reporting           | Accounting<br>and Financial<br>Reporting | Trustee<br>Services                          | Foundation<br>Council<br>Services                | Company<br>Secretarial                                | Sustainability-<br>Linked Loan ("SLL")<br>Services |
| Accounting<br>and Regulatory<br>Reporting   | SPV &<br>Account Bank<br>Services                   | Legal Entity<br>Incorporation     | Company<br>Secretarial                   | Private<br>Trust<br>Companies                | Trust, Company<br>& Foundation<br>Administration | HR/Payroll<br>Solutions                               | EU Taxonomy<br>Solution                            |
| Calculation<br>Agent                        | Collateral<br>Agent/Security<br>Agent               | Process<br>Agent                  | Substance<br>Services                    | GDPR<br>Compliance<br>& Statutory<br>Returns | Accounts<br>Preparation                          | Accounting<br>Services                                | Impact Positive<br>Solution                        |
| SPV<br>Administration,<br>Directors & CoSec | Facility Agent                                      | Escrow Agent                      | Transaction<br>Services                  | Regulatory<br>and Statutory<br>Registrations | Liquidation<br>Services                          | Business<br>Acceleration<br>Services<br>(Apex "BASE") | Carbon & Climate<br>1.5° Solutions                 |

### Corporate Services



Tailored client service team with dedicated local managers and global relationship coordinators to best fit your requirements

Expert global team with outstanding Capital Markets background and transaction experience – our qualified team members are well known in their jurisdictions

for their work on ABS, RMBS, CMBS, CLOs, CDOs, NPLs, repacks, LPNs and aviation finance

Comprehensive offering – one stop solution for SPV management, administration, corporate secretarial, corporate governance and accounting

Leveraging the wider Apex Group, we also offer SPV bank accounts, directorship, registered office as well as CRS services



Directorship Services



Transaction Management & Liquidation



Relationship Management



Corporate
Secretarial Services
& Registered Office



FATCA & CRS Services



Accounting Services

### Capital Markets Services



Whether planning and executing capital markets transactions to facilitate growth, respond to regulatory change or manage risk, our single-source solution model featuring a combination of SPV administration, Agency and Trustee services together with the Group's fully licensed bank is designed to enhance your strategic objective every step of the way.

We provide a bespoke and comprehensive range of services to support conventional or complex structured debt capital markets, escrow and loan market transactions from initial set up to maturity.

### **Products Supported**

Conventional Programme Debt & Standalone Bonds

Securitisation (ABS, CMBS, RMBS)

Structured Credit (CLOs, CDOs)

Repackaging Vehicles

Debt Funds

**Direct Lending Facilities** 

Syndicated and Bi-Lateral Loans

Performing and Non-Performing Loans (NPLs)

Escrows

Restructured Debt

Islamic Finance

#### **Services Overview**

- Aircraft Finance
- Bank Accounts
- Back-up Service Facilitator
- Cash Manager
- Custody and Depositary
- Escrow Agent
- Facility Agent
- ESG Loan Services
- Middle and Back Office Support
- Note / Security Trustee
- Paying Agent
- Process Agent
- Registrar and Transfer Agent
- Security Agent
- SPV Administration including provision of SPV Bank Accounts
- FX Agent

Technology



### Technology Overview (1 of 2)





One of the industry leading Private Equity platforms that automates the full range of private equity accounting processes from fee calculations to rebalances and partner transfers with a full range of granular reports that pivots data with Investors being the focal point



One of the industry leading Private
Equity platforms that excels in
supporting traditional buy-out,
infrastructure and real estate
closed-ended structures with robust fund
administration and reporting capabilities



Allvue, is a suite of private equity technology solutions covering Fund and management company accounting, CRM, Investor communications, Portfolio monitoring and Business intelligence. The technology will offer increased transparency, scalability and straight through processing for all private equity clients – enabling Apex to minimize risk and provide more oversight



eFront Investment Café is a modern, clean and easy to use cloud-based portal that provides investors secure access to information anytime, anywhere and from any device. the portal delivers an easily accessible interface to send secure notices, financial statements and quarterly reports to clients. It also offers dynamic reporting for investors and data rooms for fund raising



eFront Portfolio Monitoring (PM) streamlines and automates all portfolio monitoring activities from data collection and standardization all the way to advanced analysis and investor reporting, leveraging eFront's unparalleled experience in alternative investment technologies



IntegriDATA Expense Allocation System (EAS) brings control, consistency, and precision to expense allocation. Automatically allocate expenses with EAS to improve accuracy, increase efficiency, and ensure compliance



Yardi's web-based end-to-end platform is fully integrated and delivers mobile access capabilities to manage operations, execute leasing, run analytics and provide innovative investor services from anywhere



Solvas is a comprehensive multi-asset class portfolio administration and reporting solution for asset managers, alternative investment funds, trustees, fund administrators and agent banks

### Technology Overview (2 of 2)





Calypso's software and cloud services support trading, risk management, collateral, processing, accounting, and compliance needs in a uniquely integrated platform



Tableau is a business intelligence software that helps people see and understand their data through limitless visual analytics, combining multiple views of data to get richer insight



A fund reconciliation software that automates and enables exception-based identification of breaks, traditionally utilized to service hedge funds, with wider applications for private equity managers with complex operational needs



Viewpoint is a multi-module tool supporting the Corporate Secretarial services. The platform offers an integrated governance solution to assist managers to streamline their data, processes, teams and client servicing to achieve unrivalled effectiveness

### metrosoft®

A compliance tool that aids in Politically Exposed Person ("PEP") screening, KYC compliance, transaction monitoring, fraud attempt detection and anti-money laundering



A leading general ledger platform that forms the basis for portfolio and fund accounting primarily for open-ended funds. The software also serves as the engine supporting portfolio accounting for private credit managers, as part of Apex Group's fully integrated Geneva / FIS eFront hybrid solution



PFS-Paxus is a specialist accounting and administration application system for back office fund administration. The platform enables securities portfolio accounting, profit allocations, multi-currency general ledgers, advanced fee calculations, a share registry / transfer agency module and an automated investor communication too



Through a dedicated mobile application, you can securely access a full library of materials anytime, anywhere, eliminating the need for paperwork. Powered by Board Intelligence, we give you the ability to review papers ahead of board meetings and share comments within a secure portal

### Awards 2021-2022





**Awards** 

Best Administrator Regulatory/ Reporting Services

Best Administrator Technology

### HFM Asia Service Awards

Best Administrator -Innovation

Best New Fund Services Project, ESG Ratings & Advisory;

Custodian.

**Editor's Choice** 

Global

Mutual Fund Administration, KYC AML and Sanctions Screening

### \*

#### Financial Brand Awards

Best Evolutionized Financial Services Brand



#### AGF Service Providers Award

Fund Administrator



#### HFM European Service Awards

Best Administrator Client Services

Best Administrator ESG



#### Australian Law Awards

Mid-Market Deal of the Year

**2021** —



Fund Intelligence & Operations Services Awards

Best Transfer Agent and Shareholder Services



#### HFM US Services Awards

Best Administrator – Regulatory / Reporting Services



Asset Servicing Times Industry Excellence Awards

**ESG** Initiative



HFM Quant EU Services Awards

Best Administrator



Hedgeweek Americas Awards

Best Administrator ESG



2022

Hedgeweek European Awards

Best Administrator ESG



#### **Global Brand Awards**

Best Evolutionized Financial Services Provider

# Any Questions?

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